



IBM IoT Service Offerings help you design and build Internet of Things solutions

Table of contents

1 Overview	2 Ordering information
1 Planned availability date	3 Terms and conditions
1 Description	4 Prices
2 Program number	4 Announcement countries
2 Technical information	

Overview

With IBM[®] IoT Service Offerings, IBM provides remote consulting based on the IBM Design Thinking methodology to help you identify Internet of Things (IoT) solution areas that have the greatest value. Design Thinking is the IBM approach to developing solutions at the speed and scale the modern enterprise demands. It is a framework for teaming and action.

IBM IoT Service Offerings consists of two offerings:

- In the **IBM IoT Design Thinking Workshop**, IBM will help you identify your highest-priority IoT use cases and define a minimum viable product (MVP).
- With the **IBM IoT MVP Build-up**, IBM will help you validate your IoT solution and create an implementation plan for your MVP.

These offerings are delivered remotely.

Planned availability date

June 13, 2017

Description

IoT Service Offerings includes two offerings:

IBM IoT Design Thinking Workshop: This service provides up to three people for one week (a maximum 120 person-hours) of remote consulting. IBM will offer best practices, analysis, and recommendations for your IoT use cases. Design Thinking Workshop IoT use cases are defined by discussion between the client, the IBM Solution Architect, and the IBM domain subject matter expert. Services are purchased per Engagement. Purchased services expire 90 days from date of purchase, regardless of whether all the purchased hours have been used.

IBM IoT MVP Build-up: This service provides four or more persons (a maximum of 160 person-hours) for remote consulting. IBM will assist you in using the IBM IoT Industry solutions to design and build an MVP application on the IoT Platform and Bluemix[®], based on the list of IoT use cases defined during your Design Thinking Workshop. Services are purchased per Engagement. Purchased services expire 90 days from date of purchase, regardless of whether all the purchased hours have been used.

Program number

Program number	VRM	Program name
5900-A0K	Cloud Service	IBM IoT Service Offerings

Offering Information

Product information is available on the [IBM Offering Information](#) website.

More information is also available on the [Passport Advantage^{\(R\)}](#) and [Passport Advantage Express^{\(R\)}](#) website.

Technical information

Specified operating environment

Software requirements

The offering's specifications and specified operating environment information may be found in documentation accompanying the offering, if available, such as a readme file, or other information published by IBM. Documentation and other offering content may be supplied only in the English language.

Ordering information

For ordering information, consult your IBM representative or authorized IBM Business Partner, or go to the [Passport Advantage](#) website.

These products are available only through Passport Advantage. It is not available as shrinkwrap.

These products may only be sold directly by IBM or by authorized IBM Business Partners for Channel Value Rewards.

More information can be found on the [IBM Channel Value Rewards](#) website.

To locate IBM Business Partners for Channel Value Rewards in your geography for a specific Channel Value Rewards portfolio, go to the [Find a Business Partner](#) page.

Product group: IoT Lab Services

Product: IBM IoT Service Offerings (5900-A0K)

Product category: Remote Services

Passport Advantage

Program name/Description	Part number
IBM IoT Design Thinking Workshop Engagement Remotely Delivered Service	D002DZX
IBM IoT MVP Build-up Engagement Remotely Delivered Service	D002EZX

Charge metric

Program name	Part number or PID number	Charge metric
IBM IoT Service Offerings	5900-A0K	Engagement

Engagement

Engagement is a unit of measure by which the services can be obtained. An Engagement consists of professional and/or training services related to the Cloud Service. Sufficient entitlements must be obtained to cover each Engagement.

Terms and conditions

The information provided in this announcement letter is for reference and convenience purposes only. The terms and conditions that govern any transaction for the acquisition of Cloud Services from IBM consist of either the IBM Cloud Services Agreement and the applicable offering Service Description or the IBM International Passport Advantage Agreement or the International Passport Advantage Express Agreement and the IBM Terms of Use # General Terms for Cloud Offerings and the applicable offering Service Description.

These products are available only through Passport Advantage. They are not available as shrinkwrap.

Terms of Use

Cloud Service offering-specific terms are available on the [Cloud Service terms](#) website.

Limited warranty

Refer to the warranty defined in the applicable agreement governing Client's acquisition for this offering.

Money-back guarantee

No

Volume orders (IVO)

No

Passport Advantage applies

Yes, information is available on the [Passport Advantage and Passport Advantage Express](#) website.

Software Subscription and Support applies

No

System i Software Maintenance applies

No

Variable charges apply

No

Educational allowance available

Education allowance does not apply. Education software allowance does not apply. Special education prices are available for qualified customers through Passport Advantage.

Statement of good security practices

IT system security involves protecting systems and information through intrusion prevention, detection, and response to improper access from within and outside your enterprise. Improper access can result in information being altered, destroyed, or misappropriated or can result in misuse of your systems to attack others. Without a comprehensive approach to security, no IT system or product should be considered completely secure and no single product or security measure can be completely effective in preventing improper access. IBM systems and products are designed to be part of a regulatory compliant, comprehensive security approach, which will necessarily involve additional operational procedures, and may require other systems, products, or services to be most effective.

Important: IBM does not warrant that any systems, products, or services are immune from, or will make your enterprise immune from, the malicious or illegal conduct of any party.

Prices

Business Partner information

If you are an IBM Business Partner -- Distributor for Workstation Software acquiring products from IBM, you may link to Passport Advantage Online for resellers where you can obtain Business Partner pricing information. An IBMid and password are required to access the [IBM Passport Advantage](#) website.

For all local charges, contact your IBM representative.

Passport Advantage

For Passport Advantage information and charges, contact your IBM representative or authorized IBM Business Partner for Channel Value Rewards. Additional information is also available on the [Passport Advantage and Passport Advantage Express](#) website.

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Announcement countries

All European, Middle Eastern, and African countries, except Islamic Republic of Iran, Sudan, and Syrian Arab Republic.

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